Here is the entire list of our helpful EMC Data Protection Sales assets with Quick Links for easy access (updated 1/19/16)

Avamar
- EMC Data Protection Wins — EMC vs. Veritas Benchmark Testing — Lightboard Video — Avamar with Data Domain
- EMC Avamar for Vmware Data Protection — Animated Video - Avamar
- EMC Avamar Plug-in for vRealize Automation rev2 — Narrated Demo — Avamar
- EMC Avamar Automated Proxy Deployment and Management for Virtual Environments — Narrated Demo — Avamar
- EMC Avamar Plug-in for vRealize Automation — Narrated Demo — Avamar
- Avamar Virtual Edition for Microsoft Azure — Narrated Demo — Avamar
- EMC Data Protection for vCloud Automation Center — Narrated Demo — Avamar
- Protecting Remote Offices with EMC Avamar and EMC Data Domain Boost — Video w/slides — Avamar & Data Domain
- Providing Data Protection as a Service with EMC Avamar for vCloud Director — Video w/slides — Avamar
- Enabling Backup-as-a-Service with EMC Avamar Plug-In for vCloud Director — Narrated Demo — Avamar
- Centralized Protection for Windows Azure Private Cloud VMs — EMC Avamar — Narrated Demo — Avamar

Data Domain
- Data Domain DD OS 5.7 Secure multi-tenancy — Narrated Demo — Data Domain
- Data Domain DD OS 5.7 Physical capacity measurement — Narrated Demo — Data Domain
- Data Domain Data Invulnerability Architecture — Lightboard Video — Data Domain
- Deduplication with Data Domain — Lightboard Video — Data Domain
- Secure Multi-Tenancy with Data Domain — Lightboard Video — Data Domain
- Back to Basics: EMC Data Domain Systems overview — Video w/slides — Data Domain
- EMC Data Domain Boost for Enterprise Applications — Lightboard Video — Data Domain
- Whiteboard Video: Protection Storage: Open, Intelligent, Cloud Ready — Video w/slides — Data Domain
- Project Falcon Demo — Narrated Demo — Data Domain
- DD Boost for IBM DB2 Demo — Narrated Demo — Data Domain
- How VMware vSphere Data Protection and Data Domain Simplify Backup & Recovery for VSPEX BLUE — Video w/slides — Data Domain
- DD Boost for Microsoft SQL Demo — Narrated Demo — Data Domain
- Data Domain Boost for Microsoft SQL Server 2012 Demo — Narrated Demo — Data Domain
- EMC Data Domain Secure Multi-Tenancy — Video w/slides — Data Domain
- Lead with Speed — Video w/slides — Data Domain
- Data Domain: Protection Storage — Video w/slides — Data Domain
- Why Data Domain for Archive Storage — Video w/slides — Data Domain
- Why Data Domain for IBMi — Video w/slides — Data Domain
Why Data Domain – Whiteboard Video – Data Domain

CloudBoost
CloudBoost 2.0 Technical Demo – Narrated Demo - CloudBoost
CloudBoost 2.0 Customer Demo – Narrated Demo – CloudBoost
CloudBoost Overview – Lightboard Video - CloudBoost

DLm
Why DLm – Whiteboard Video – DLm

Data Protection Advisor
Providing Insight & Visibility Across the EMC Data Protection Continuum – Narrated Demo – DPA 6.2 SP2
Protecting Oracle Databases with EMC ProtectPoint and Data Protection Advisor – Narrated Demo – DPA

DPAS
EMC Rocks the Cloud – Data Protection – Lightboard Video - DPAS
Data Protection Solutions for VMAX – Video w/slides – DPAS
Data Protection Solutions for XtremiQ – Video w/slides – DPAS
Data Protection Solutions for Isilon – Video w/slides – DPAS
The Difference Between Backup and Archive – Video w/slides – DPAS
EMC Backup and Archive Product Portfolio – Video – DPAS

DP Search
DP Search 1.1 – Narrated Demo – DP Search
Fast Index and Search for Backup with Data Protection Search – Narrated Demo – DP Search

NetWorker
NetWorker 9 ProtectPoint Integration – Narrated Demo - NetWorker
NetWorker 9.0 Automated Policy Management with EMC NetWorker – Narrated Demo - NetWorker
NetWorker Block Based Backup for File Systems – Lightboard Video - NetWorker
EMC NetWorker with EMC ProtectPoint – Narrated Demo – NetWorker
Automated Policy Management with EMC NetWorker – Narrated Demo – NetWorker
NetWorker with CloudBoost Demo Video – Narrated Demo – NetWorker
NetWorker with CloudBoost TECHNICAL Demo – Narrated Demo – NetWorker
Leveraging EMC NetWorker 8.2 for Microsoft SQL Server Backup & Recovery with Hybrid Cloud Support – Video w/slides – NetWorker
EMC NetWorker Snapshot Management for NAS Configuration, Backup & Recovery – Narrated Demo – NetWorker
EMC NetWorker Module for Microsoft SSMS Recovery – Narrated Demo – NetWorker
EMC NetWorker Microsoft SCVMM Data Protection Add-In – Narrated Demo – NetWorker
Centralized Protection for Windows Azure Private Cloud VMs – EMC NetWorker – Narrated demo – NetWorker
EMC NetWorker 8.1 VMware File Level Recovery – Narrated Demo – NetWorker
EMC VPLEX for continuous availability of mission critical applications – Lightboard Video - VPLEX
Why EMC VPLEX MetroPoint – Video w/slides – VPLEX
EMC ViPR Controller +EMC VPLEX: Storage Upgrades and Data Migration Made Easy – Video w/slides – VPLEX
Why EMC VPLEX for XtremIO – Video w/slides – VPLEX
Why EMC VPLEX for Cluster Based Applications VMware and Oracle RAC – Video w/slides – VPLEX

Avamar
EMC Data Protection for VMware – Winning In the Real World - Competitive Comparison Vs NetBackup - Avamar
Backup & Recovery for VMware Environments with Avamar 7.2 – A Detailed Review - Avamar
EMC Avamar Integration with Data Domain Systems – A Detailed Review - Avamar
Avamar for vCloud Director Environments - Avamar

CloudBoost
EMC Data Protection Solutions for Public Cloud Environments - A Technology Preview – CloudBoost
Long Term Retention to the Cloud with EMC Cloudboost, TCO and the Cloud – CloudBoost

Data Domain
Data Domain Physical Capacity Measurement - Solution Brief – Data Domain
Data Domain SMT Integrating Replication as a Service (RaaS) - Solution Brief – Data Domain
Data Domain Boost and Dynamic Interface Groups - Solution Brief – Data Domain
DD Boost for DB2 – Technical Review – Data Domain
DD Boost for Oracle Recovery Manager (RMAN) – A Technical Review – Data Domain
Integrating Symantec NetBackup with Data Domain Secure Multi-Tenancy – Data Domain
Data Domain Data Invulnerability Architecture – A Detailed Review – Data Domain
Data Domain Replicator – A Detailed Review – Data Domain
Data Domain Extended Retention – A Detailed Review – Data Domain
Data Domain SISL Scaling Architecture – A Detailed Review – Data Domain
Data Domain Encryption – A Detailed Review – Data Domain

Data Lake Protection
Data Lake Protection – A Technical Review – Data Lake
Data Protection Advisor

Enabling Cost Control & Op Efficiency with EMC DPA – Applied Technology - DPA

Data Protection Suite

Backup & Recovery for MS Private Clouds using DPS – A Detailed Review - DPS
EMC for NAS Backup & Recovery using NDMP - DPS
Backup & Recovery for SAP w Oracle leveraging DPS – A Detailed Review - DPS

NetWorker

Integrating NetWorker with Data Domain Secure Multi-Tenancy - NetWorker
NetWorker Snapshot Management - NetWorker
EMC NetWorker and Oracle Backup & Recovery - NetWorker
VMware Protection with EMC NetWorker 8.2 – Solution Overview - NetWorker

ProtectPoint

EMC ProtectPoint – A Detailed Review - ProtectPoint

Data Domain

Why Data Domain – Business Value paper – Data Domain
Why DD Boost – Business Value paper – Data Domain
Why DD Boost for Oracle – Business Value paper – Data Domain
Why DD Secure Multi-Tenancy – Business Value paper – Data Domain
Top Reasons Why Data Domain – Business Value Handout – Data Domain
Top Reasons Why Data Domain Consolidation – Handout – Data Domain
Top Reasons Why Data Domain for Archive – Handout – Data Domain
Top Reasons Why Data Domain for IBMi – Handout – Data Domain

SourceOne

Why SourceOne – Business Value paper - SourceOne
Top Reasons Why SourceOne – Handout - SourceOne
Top Reasons Why SourceOne for Exchange – Handout - SourceOne

DLM

Why DLM – Business Value paper - DLM
For those with existing vLab accounts, these demos are available for reservation via your Library. If you do not have a vLab account please register at https://portal.demoemc.com.

**Avamar**
Avamar 7.2 for SharePoint 2013 with SQL 2012 – Avamar 7.2 vLAB
EMC Data Protection in a VDC: EMC Avamar for vRealize – Avamar 7.1 vLAB
Avamar 7.1 for SharePoint 2013 and SQL 2012 AAG – Avamar 7.1 vLAB
Avamar SharePoint 2013 w SQL 2012 AG – Avamar vLAB
Avamar 7.1 VM Recovery and Instant Access – Avamar 7.1 vLAB
Avamar 7.1 Exchange DAG Backup and Recovery – Avamar 7.1 vLAB
Choose Your Own Database Backup and Recovery Adventure – Avamar 7.1 vLAB
Backup and Recovery for vRealize – Avamar 7.1 vLAB
Avamar 7.0 Recovery and Instant Access – Avamar 7.0 vLAB
Avamar 7.0 Oracle RMAN Backup and Recovery – Avamar 7.0 vLAB
EMC Data Protection for the Software Defined Data Center: Avamar for vRealize – Avamar & VRA2.0 vLAB

**Data Domain**
Data Domain RMAN Direct with DD Boost – Data Domain vLAB
Data Domain Boost for Enterprise Applications MS SQL – DDBEA vLAB
Data Domain Boost for SAP HANA – DDB for SAP HANA vLAB

**DPA**
DPA with RMAN, SAT HANA, and SQL Server using DDBEA – DPA vLAB
DPA 6.2 Data Protection Advisor – DPA 6.2 vLAB

**DP Search**
Data Protection Search – DP Search 2.0 vLAB

**NetWorker**
NetWorker 9.0 with SharePoint and SQL Server Availability Groups – NetWorker 9.0 vLAB
NetWorker 9.0 with Hyper-V leveraging Block Based Backup (BBB) – NetWorker 9.0 vLAB
NetWorker 8.2 VMware + Clone Controlled Replication – NetWorker 8.2 vLAB
Data Domain and EMC NetWorker 8.2 for Database Applications – NetWorker 8.2 vLAB
Backup to the Cloud: EMC NetWorker, CloudBoost, DP Search – NetWorker 8.2 vLAB
NetWorker 8.2 VMware with SharePoint and SQL – NetWorker 8.2 vLAB
NetWorker 8.2 VMware plus Clone Controlled Replication – NetWorker 8.2 vLAB
NetWorker 8.2 with Exchange DAG – NetWorker 8.2 vLAB
Data Protection Lifecycle for NAS: From Snapshots to Backup – NetWorker 8.2 vLAB
NetWorker with Data Domain – NetWorker 8.1 vLAB
NetWorker 8.1 for SharePoint 2013 and SQL 2012 AOAG – NetWorker 8.1 vLAB
NetWorker 8.1 for Oracle RMAN Backup and Recovery – NetWorker 8.1 vLAB
NetWorker 8.1 Protection for VMware – NetWorker 8.1 vLAB
EMC NetWorker and RecoverPoint the Data Protection Continuum – RecoverPoint 4.1 vLAB
Long Term Retention to the Cloud – NetWorker and CloudBoost vLAB

ProtectPoint
Introduction to ProtectPoint with Oracle Recovery Manager (RMAN) on the VMAX3 – ProtectPoint 1.2 vLAB

RecoverPoint
Data Protection for XtremIO 4.0 with RecoverPoint 4.1.2 – RecoverPoint 4.1 vLAB

SourceOne
SourceOne Archiving and eDiscovery – SourceOne 7.1.2 vLAB

Did you know that there are over 400 Customer Profiles already on EMC.com that can help you sell. Here’s an easy way to find them.
NetWorker Customer Profiles on EMC.com
Avamar Customer Profiles on EMC.com
DPA (Data Protection Advisor) Customer Profiles on EMC.com
Data Domain Customer Profiles on EMC.com
RecoverPoint Customer Profiles on EMC.com
SourceOne Customer Profiles on EMC.com
DLm (Disk Library for Mainframes) Customer Profiles on EMC.com